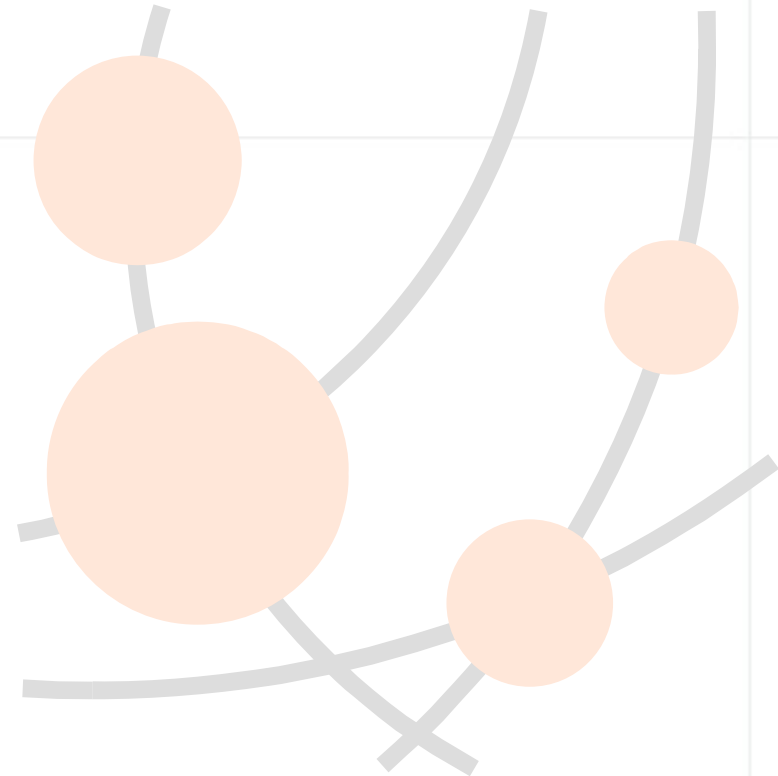


# Logesta, The Intelligent Transport



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## Some Information

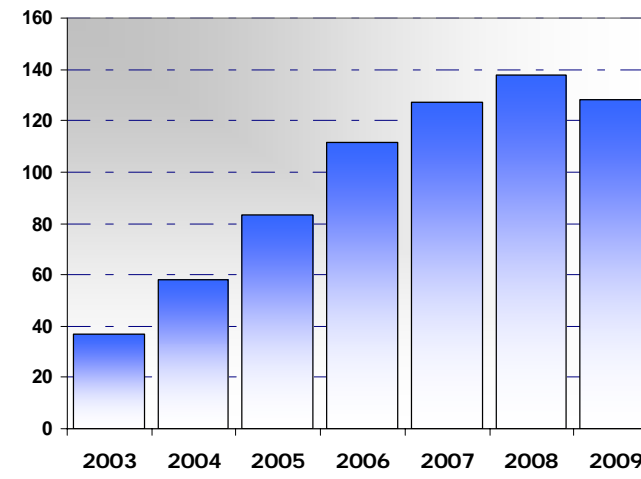
- We belong to Grupo Logista



- Some figures:

- Manage a fleet of more than **1,600** trucks (tautliner and frigo)
- More than **200,000** annual loads (road, train and short sea shipments)
- Travel more than **130 million kilometres** every year
- We move over **5 million tonnes** per year

- Economic Sales in millions of €



## Added Value: Geographical Coverage

- Logesta has a wide network of affiliates and offices in Spain, Portugal, Italy, France, Holland, Germany, Poland and Morocco
- Unlike other companies who only work in the local market, we expanded our view and we guarantee extensive geographical coverage, constantly adapting to new developments and industry requirements.



## Added Value: Technology

● Our technological platform -**Teseo Web**-, made-to-measure since 1987, allows us to schedule, optimize and control all transport operations. Being an open system, it enables the integration on line of all involved agents in the transport chain.

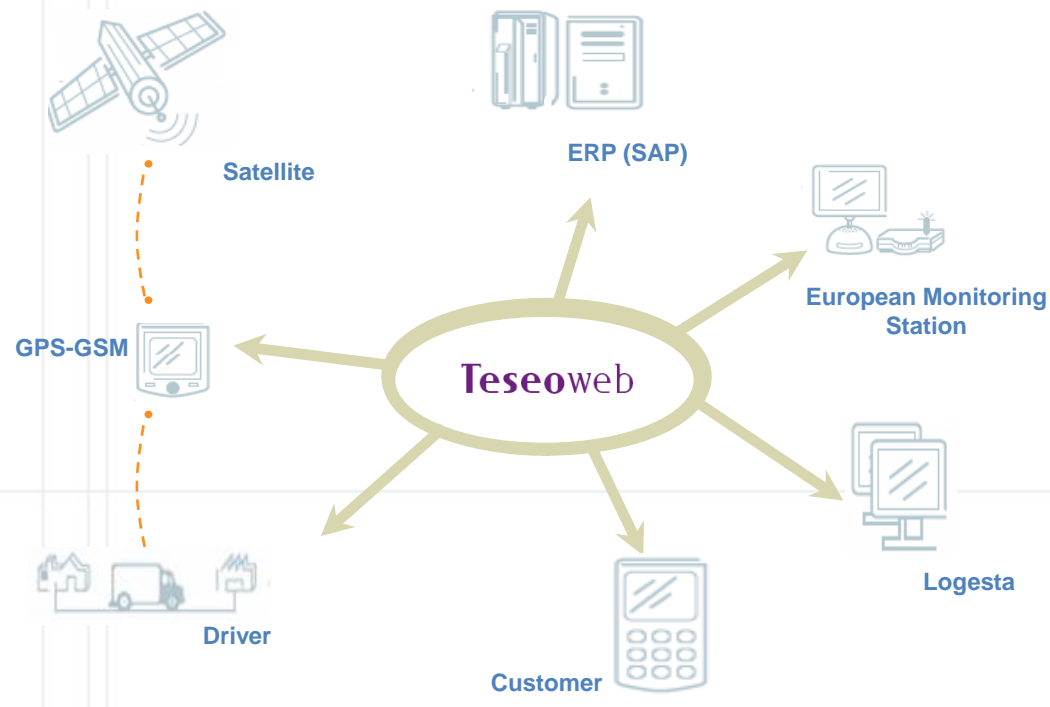
● **TeseoWeb offers:**

- Optimization of the transport's flows
- **CONTROL TOWER:** Real time traceability
- Flexibility when resolving incidents
- Generating tailor-made management reports (KPIs)
- Auto- billing
- Visualization of delivery notes in 24 hrs maximum.



## Added Value: Technology

- **R+D+i:** We have the best equipment and best management software solutions, thanks to research, to which we devote a large amount of resources.
- **IT Integration and Services, Teseo Web allows:**
  - Integration with any ERP system of the client (SAP, ...)
  - Communication through route generic files or route EDI



## Added Value: Security

- Security department 24 x7
- On-line tracking and location: GPRS and Satellite's Navigation Systems
- Connected 24 hrs. with the Alarm Reception Centres
- Control of night rest of the vehicles in transit. Closed list of authorised secure parking lots
- Risk assessment of each region and implementation additional security measures.
- Fleet equipment

- Homologated padlocks and bolts
- Alarm buttons
- Displays and hidden sensors
- Microphones
- TV cameras
- Back door remote opening
- etc.,...





## Added Value: Workforce

- Customer Service Department 7 x 24. Customer dedicated (single contact person)
- Our highly qualified team has ample experience in transport management
- We can communicate in practically every language in the European Union
- Continuous training for drivers and traffic operators



## Added Value: Quality

Logesta is committed to excellence and the respect for the environment. These two facts have driven our culture since our beginning. This efficiency in the management processes is endorsed by:

**UNE EN ISO 9001: 2008**

**UNE EN ISO 14001:2004**

We have also been awarded with the Authorized Economic Operator Certificate for Customs Simplification, Security and Safety



*We are a company compromised with the environment and Socially responsible*

## Added Value: Quality

### ○ Continuous Improvement Quality Program

#### Service

- Detection of Incident → Monitoring on line
- Communication to Customer
- Resolution of incident in the moment
- Capacity of response

#### Registration

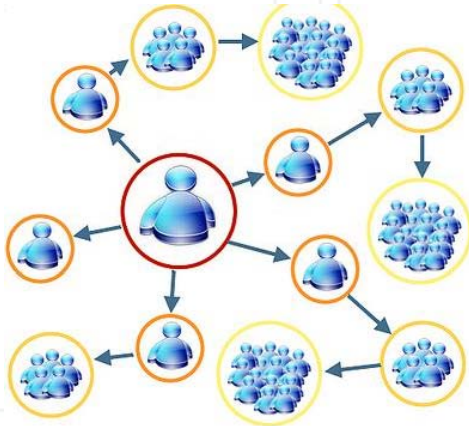
- Registration of the incident in data base “Hunter”

#### Analysis

- Disciplinary review board → Catalogue of Disciplinary measures
- Information to customer and corrective action plan
- Quality Committee
- Base for Continuous Improvement

## Consultancy Services

- Experts in outsourcing projects logistic and/or transport services with or without suppliers' integration.
  - Plans of optimization and process reengineering
  - Team with experience and know how in this type of projects



### Advantages of Outsourcing :

- Savings in the total transport cost
- Simplification of tasks like
  - Contracting and negotiation activities
  - Administration and invoicing
- Free use of Teseo Web platform
- Centralized management: unification of criteria and KPIs
- Access to major network transport, with high capacity to absorb any variation of the demand (expert in managing flexibility)

## Sectors & References

- We care about each cargo. We are managing loads from different industries, each one with its own special requirements (type of vehicle, security level, temperature, specifications during loading and unloading, documents, ...)
- Logesta, due to its specialization in the different markets relies on the following divisions:



## Sectors & References

### INDUSTRY



### PAPER, CARTON & PACKINGS



### PHARMACY



### HIGH VALUE GOODS





*Thank you*

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